



NEWS

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Taxable Retail Sales Increase 8.9 Percent during Second Quarter 2005

OLYMPIA, Wash., Oct. 20, 2005 — Taxable retail sales increased 8.9 percent to \$24.99 billion during the second quarter of 2005, according to Quarterly Business Review data now posted on the Department of Revenue's web site.

Retail trade was up 7.8 percent to \$11.25 billion. Retail trade is a subset of all taxable retail sales that includes retail outlets only and excludes services and volatile sectors such as contracting and manufacturing.

Sales attributable to construction was the single largest category at 17.8 percent of total taxable retail sales, followed by new and used automobile dealers at 9.6 percent. Retail sales by wholesalers ranked third at 8.3 percent of total sales, followed by general merchandise stores at 8.1 percent, and restaurants, food services and drinking places at 7.9 percent.

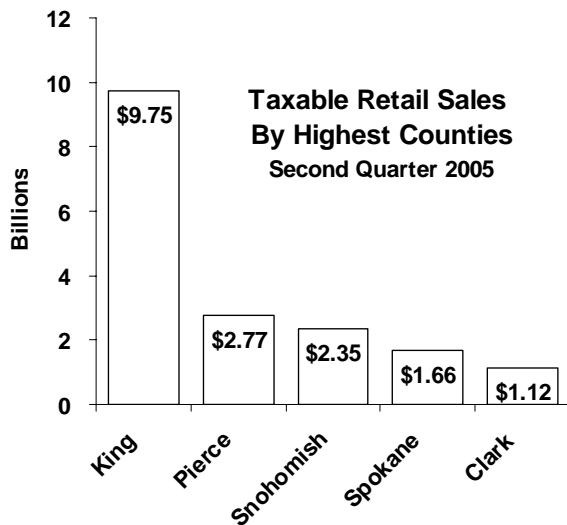
King County led with nearly \$9.75 billion in sales, followed by Pierce County with \$2.77 billion. Snohomish County was third with \$2.35 billion, followed by Spokane County with \$1.66 billion, and Clark County with \$1.12 billion.



Seattle was first among cities with \$3.49 billion in sales, followed by Bellevue with \$1.13 billion, Tacoma with \$1.03 billion, Spokane with \$872.1 million, and Vancouver with \$599.4 million.

Complete results, including breakdowns of sales by industry sector, are available online at <http://dor.wa.gov>. Go to the quarterly business review area in the statistical reports section, <http://dor.wa.gov/content/statistics/2005/qbr205/default.aspx>. To get details on any incorporated city, go to the Quarterly Business Review query page at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?Query=QBR>.

Beginning last quarter, the Department stopped providing tables using Standard Industrial Classification (SIC) codes and converted to newer North American Industrial Classification System (NAICS) codes. For those who want historical SIC data, the Department added an option on the Quarterly Business Review query page that allows users to choose between NAICS data or historical SIC data.



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TAXABLE RETAIL SALES BY COUNTY

All Taxable Retail Sales*

Retail Trade Only**

	2nd Quarter 04	2nd Quarter 05	Change	2nd Quarter 04	2nd Quarter 05	Change
Adams	\$43,068,103	\$44,646,058	3.7%	\$14,806,930	\$15,394,122	4.0%
Asotin	41,873,261	40,996,947	-2.1%	20,396,662	19,882,500	-2.5%
Benton	518,866,805	572,216,279	10.3%	271,085,403	282,317,833	4.1%
Chelan	286,424,261	310,830,840	8.5%	131,620,728	145,051,240	10.2%
Clallam	208,031,796	233,907,580	12.4%	100,855,909	114,947,803	14.0%
Clark	1,021,360,947	1,118,355,551	9.5%	427,173,803	473,447,309	10.8%
Columbia	7,580,018	7,110,293	-6.2%	2,107,613	2,503,610	18.8%
Cowlitz	280,649,077	331,123,060	18.0%	148,529,844	173,794,357	17.0%
Douglas	90,852,325	88,703,536	-2.4%	45,163,490	47,670,567	5.6%
Ferry	7,274,764	7,409,464	1.9%	2,673,158	2,885,058	7.9%
Franklin	221,831,408	231,897,892	4.5%	88,081,774	94,500,931	7.3%
Garfield	3,845,025	3,694,296	-3.9%	1,871,361	1,871,642	0.0%
Grant	207,784,485	227,292,867	9.4%	92,701,364	102,741,050	10.8%
Grays Harbor	171,745,794	202,772,908	18.1%	84,487,711	93,155,215	10.3%
Island	170,125,201	188,503,966	10.8%	71,811,149	79,674,430	10.9%
Jefferson	83,005,634	91,481,610	10.2%	26,493,594	29,220,082	10.3%
King	9,032,350,886	9,750,950,585	8.0%	3,703,942,696	3,937,767,626	6.3%
Kitsap	738,110,920	785,913,935	6.5%	401,474,636	420,674,442	4.8%
Kittitas	136,164,577	148,517,906	9.1%	46,588,414	52,245,346	12.1%
Klickitat	40,073,193	31,729,156	-20.8%	7,929,441	7,712,616	-2.7%
Lewis	235,767,216	265,453,864	12.6%	105,355,056	108,707,776	3.2%
Lincoln	17,842,728	17,204,574	-3.6%	6,094,466	6,082,985	-0.2%
Mason	110,659,159	114,403,804	3.4%	48,288,304	49,389,125	2.3%
Okanagan	86,820,054	93,733,688	8.0%	41,573,620	45,464,078	9.4%
Pacific	38,434,558	45,832,566	19.2%	12,713,903	14,075,203	10.7%
Pend Oreille	15,442,511	18,731,827	21.3%	5,068,258	5,993,803	18.3%
Pierce	2,480,824,194	2,773,675,218	11.8%	1,249,022,213	1,363,428,179	9.2%
San Juan	81,090,518	86,030,010	6.1%	20,710,737	23,670,595	14.3%
Skagit	521,958,655	540,158,283	3.5%	292,837,474	307,550,878	5.0%
Skamania	17,759,251	21,740,251	22.4%	3,506,932	3,466,161	-1.2%
Snohomish	2,106,392,410	2,351,996,239	11.7%	1,061,000,779	1,193,468,457	12.5%
Spokane	1,544,851,873	1,663,607,115	7.7%	774,946,266	822,499,348	6.1%
Stevens	67,645,023	79,254,253	17.2%	34,534,712	37,877,982	9.7%
Thurston	811,710,337	896,660,747	10.5%	402,484,782	433,590,125	7.7%
Wahkiakum	5,230,158	4,369,413	-16.5%	1,169,646	1,117,529	-4.5%
Walla Walla	146,101,416	173,433,676	18.7%	63,281,969	70,164,938	10.9%
Whatcom	650,187,735	703,288,463	8.2%	301,704,710	329,057,677	9.1%
Whitman	100,627,993	93,302,215	-7.3%	28,638,442	31,768,708	10.9%
Yakima	608,376,154	632,091,486	3.9%	292,863,149	304,747,371	4.1%
TOTALS	\$22,958,740,423	\$24,993,022,421	8.9%	\$10,435,591,098	\$11,249,578,697	7.8%

*All taxable retail sales includes retailing, services, contracting (construction), manufacturing, transportation, communications, utilities, wholesaling, finance, insurance, real estate and others. Sales taxes from contracting can be highly volatile.

**Retail Trade includes taxable sales of building materials and hardware, general merchandise, food, auto dealers, apparel, furnishings, eating/drinking places, and miscellaneous retail stores. This figure better represents consumer purchases.

TAXABLE RETAIL SALES BY SELECTED CITIES

	All Taxable Retail Sales*			Retail Trade Only**		
	2nd Quarter 04	2nd Quarter 05	Change	2nd Quarter 04	2nd Quarter 05	Change
Aberdeen	\$87,424,202	\$94,746,138	8.4%	\$56,306,920	\$61,159,264	8.6%
Auburn	414,163,478	408,261,834	-1.4%	196,853,932	209,735,142	6.5%
Bellevue	1,017,721,935	1,127,802,650	10.8%	536,247,094	581,957,823	8.5%
Bellingham	444,259,403	472,997,440	6.5%	238,369,133	260,585,281	9.3%
Bremerton	172,039,859	184,589,571	7.3%	95,174,421	109,062,530	14.6%
Camas	34,099,841	37,267,709	9.3%	9,626,752	9,636,570	0.1%
Centralia	59,075,987	61,982,452	4.9%	28,541,582	29,552,503	3.5%
Chehalis	86,117,753	92,344,030	7.2%	54,796,746	54,142,061	-1.2%
Colville	37,853,702	41,289,666	9.1%	24,373,061	26,640,667	9.3%
Des Moines	50,116,653	47,658,092	-4.9%	12,986,230	14,329,244	10.3%
Edmonds	122,817,694	131,010,704	6.7%	60,406,152	65,647,226	8.7%
Ellensburg	85,464,700	94,534,951	10.6%	35,970,108	37,453,102	4.1%
Everett	517,268,331	548,174,337	6.0%	252,693,272	275,694,321	9.1%
Federal Way	294,701,852	305,988,142	3.8%	154,877,717	158,921,087	2.6%
Fife	187,564,602	213,700,769	13.9%	132,504,753	144,415,426	9.0%
Issaquah	258,188,769	280,338,561	8.6%	137,445,260	144,511,974	5.1%
Kelso	51,727,011	53,739,631	3.9%	28,351,721	29,897,004	5.5%
Kennewick	306,600,459	315,991,181	3.1%	185,410,143	193,286,427	4.2%
Kent	583,206,834	587,392,253	0.7%	220,906,071	244,887,614	10.9%
Kirkland	349,974,084	394,316,926	12.7%	178,536,112	190,834,786	6.9%
Lacey	154,729,678	184,182,133	19.0%	80,085,075	82,922,347	3.5%
Longview	159,617,954	183,013,571	14.7%	93,526,686	111,172,250	18.9%
Lynnwood	446,695,896	479,792,283	7.4%	299,679,541	324,696,883	8.3%
Marysville	108,626,159	123,955,474	14.1%	45,356,794	56,663,043	24.9%
Mercer Island	57,769,702	69,961,265	21.1%	10,257,382	10,845,077	5.7%
Moses Lake	99,947,324	113,108,498	13.2%	50,777,182	61,888,855	21.9%
Mount Vernon	134,465,895	128,476,915	-4.5%	74,881,185	71,326,375	-4.7%
Mountlake Terrace	36,096,117	37,019,273	2.6%	13,119,773	12,889,607	-1.8%
Oak Harbor	73,003,155	79,533,392	8.9%	40,327,296	45,907,333	13.8%
Olympia	415,039,667	434,426,868	4.7%	229,882,941	250,908,835	9.1%
Omak	28,295,526	29,879,072	5.6%	19,859,568	20,460,523	3.0%
Pasco	198,509,607	209,491,551	5.5%	83,107,022	89,200,238	7.3%
Port Angeles	72,258,549	77,075,175	6.7%	33,607,655	33,745,089	0.4%
Port Townsend	41,622,048	45,286,472	8.8%	14,304,815	14,605,601	2.1%
Pullman	73,395,390	68,247,627	-7.0%	20,808,911	22,653,207	8.9%
Puyallup	366,987,481	406,156,395	10.7%	253,988,457	270,204,053	6.4%
Redmond	439,178,675	451,331,009	2.8%	165,519,203	164,702,230	-0.5%
Renton	463,323,287	480,829,234	3.8%	254,526,155	267,852,029	5.2%
Richland	155,774,701	178,366,025	14.5%	71,249,565	73,758,810	3.5%
SeaTac	186,685,181	245,611,993	31.6%	11,793,513	23,081,254	95.7%
Seattle	3,117,314,289	3,487,177,042	11.9%	1,054,948,681	1,150,767,279	9.1%
Shelton	46,735,529	48,731,491	4.3%	25,809,751	26,495,541	2.7%
Spokane	820,741,935	872,116,046	6.3%	390,930,222	417,302,277	6.7%
Sunnyside	54,704,233	56,199,650	2.7%	31,822,417	32,317,715	1.6%
Tacoma	939,433,362	1,025,077,545	9.1%	448,563,880	498,729,328	11.2%
Tukwila	438,713,269	456,965,166	4.2%	267,519,662	267,709,215	0.1%
Vancouver	557,122,306	599,385,230	7.6%	245,341,009	267,397,042	9.0%
Walla Walla	104,781,639	127,084,203	21.3%	45,872,797	51,977,776	13.3%
Wenatchee	174,249,407	180,193,799	3.4%	93,511,210	99,192,680	6.1%
Yakima	329,673,752	338,913,185	2.8%	163,505,740	172,614,681	5.6%

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